



THIS IS WHAT'S

NEXT

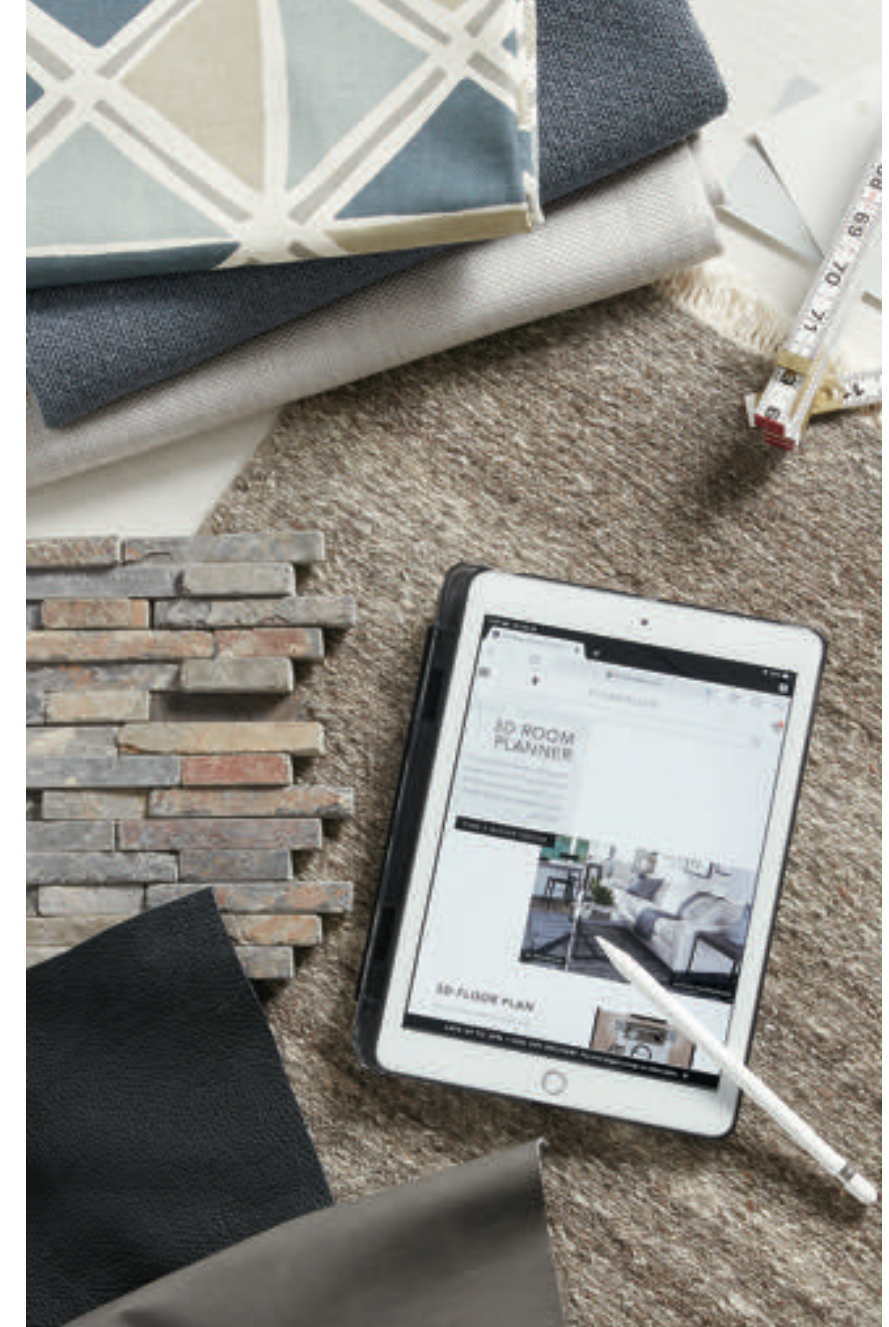
ETHAN ALLEN®

— WE MAKE THE AMERICAN HOME™ —

TURNING POINTS ARE INEVITABLE.

Every business has them. The realization that creating the future requires rethinking what's been done. If you're proud of what you've built but know it's time for something more, we'd like to help you discover what's next.





IMAGINE YOUR BUSINESS, TRANSFORMED...

into an interior design destination. Picture a bright, modern layout equipped with the latest high-tech tools, from self-service touchscreens on the sales floor to crisp, clean, breathtaking digital signage.



AN UNPARALLELED SELECTION

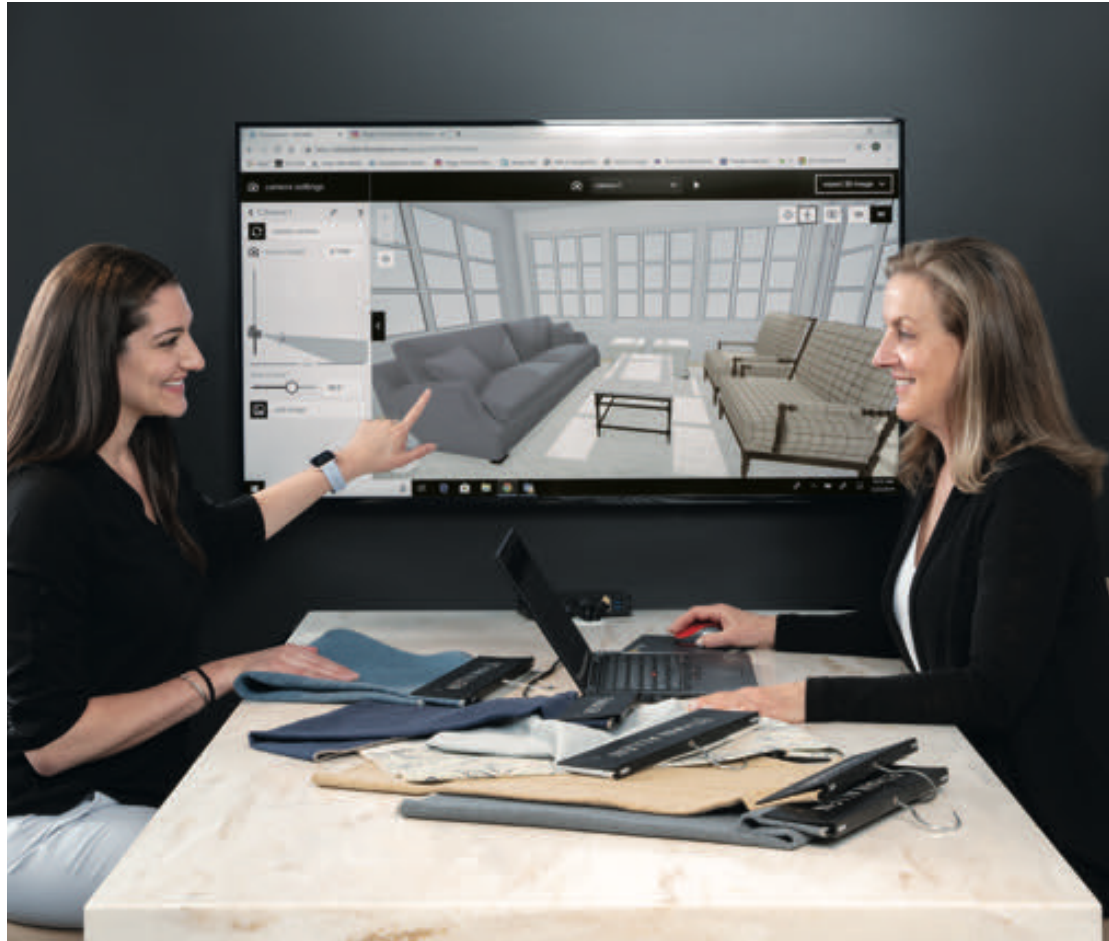
Imagine furnishings in every style,
from traditional to cottage to modern and urban.

Picture stunning artwork and accents,
complementing a range of décor and encompassing
the finest materials, all from the same brand.



A WORLD OF CUSTOMIZATIONS

Picture yourself offering clients endless custom
upholstery options: hundreds of fabrics,
leathers, cushion fills, trims, tufting,
leg styles—the works. An array of custom
finishes. A multitude of rug choices. Endless
custom window treatment combinations
that your competitors can't match.



AT THE HEART OF IT ALL...

a team of professional interior designers, equipped with an array of experiences and design philosophies, collaborating with your clients and building lifelong client relationships—the lifeblood of a successful business.



THIS FUTURE IS
WITHIN REACH...

when you become an Ethan Allen
independent retailer.

IT'S ALSO JUST THE
BEGINNING OF WHAT WE
CAN DO FOR YOU.





**WHEN YOU ASK
PEOPLE WHAT
THEY KNOW ABOUT
ETHAN ALLEN,
ONE WORD COMES UP
AGAIN AND AGAIN:
QUALITY.**

We manufacture 75% of the furnishings
we sell in our own North American workshops.

For decades, we've set the industry
standard for quality.

And we always will.



A SINGLE POINT OF CONTACT

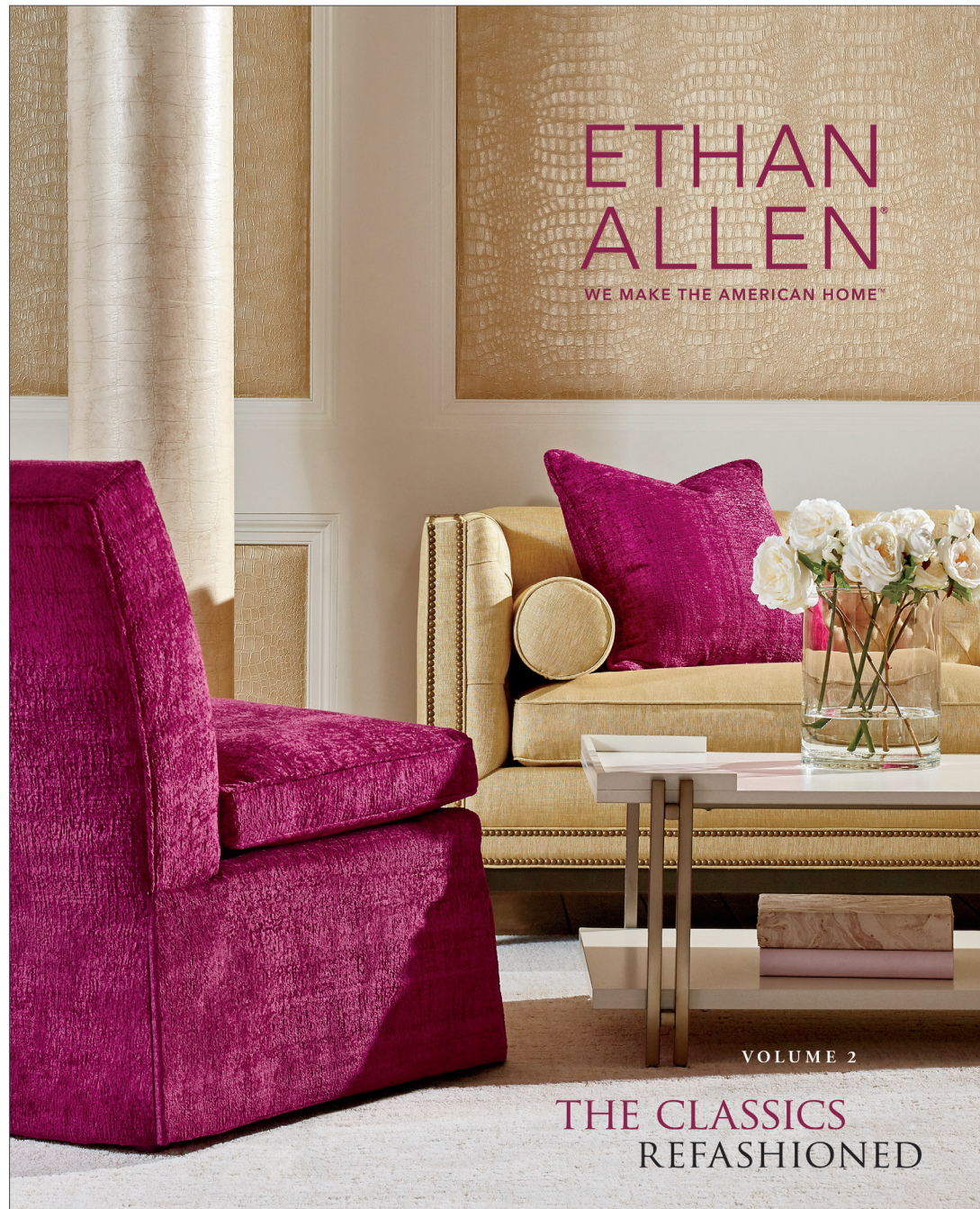
We handle the design, manufacturing, and distribution of all products, and we deliver directly to your service center (warehouse).

We provide support when your clients have questions.

No more dealing with multiple vendors.

Everything is Ethan Allen. Everything is seamless.

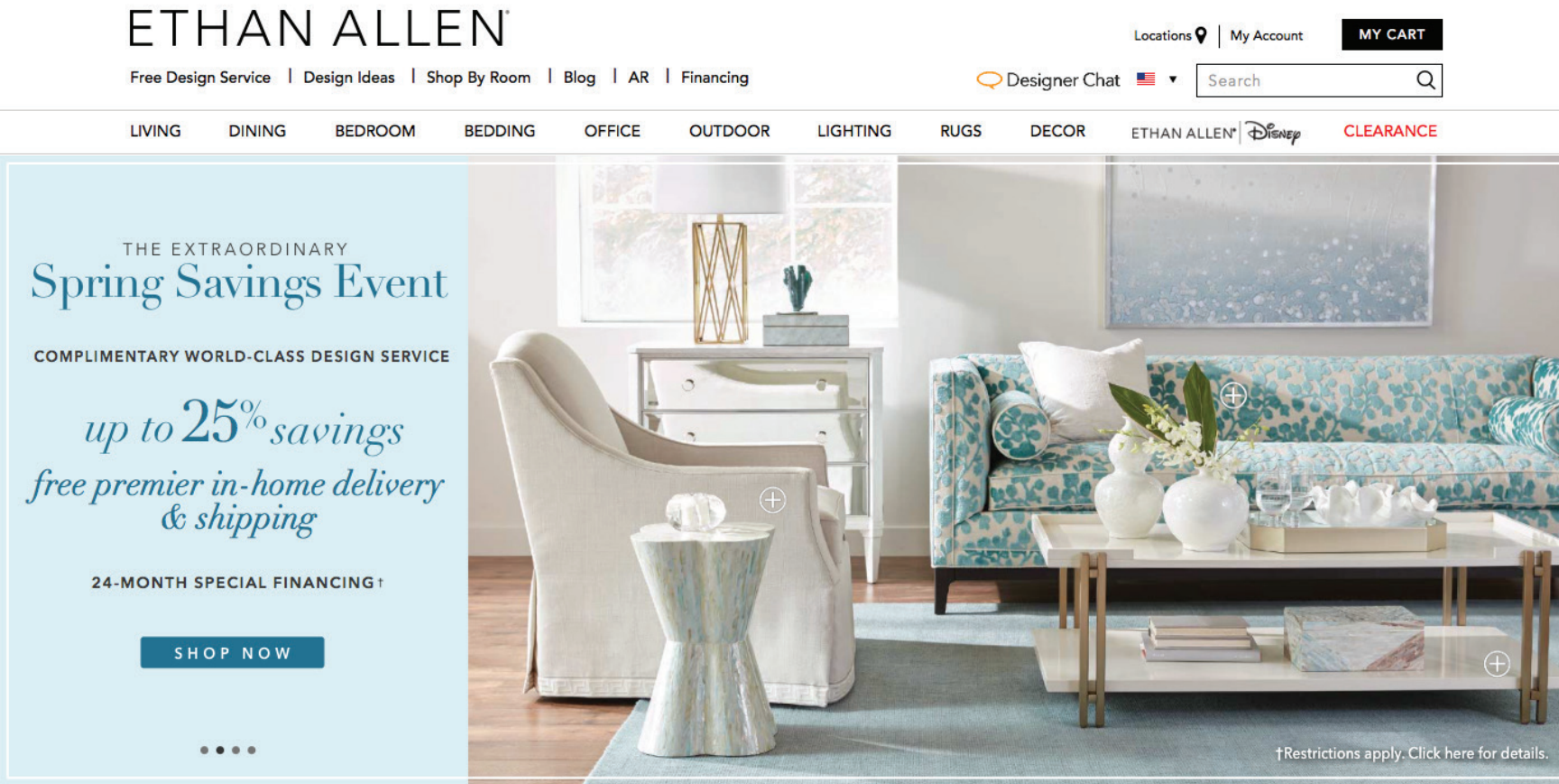
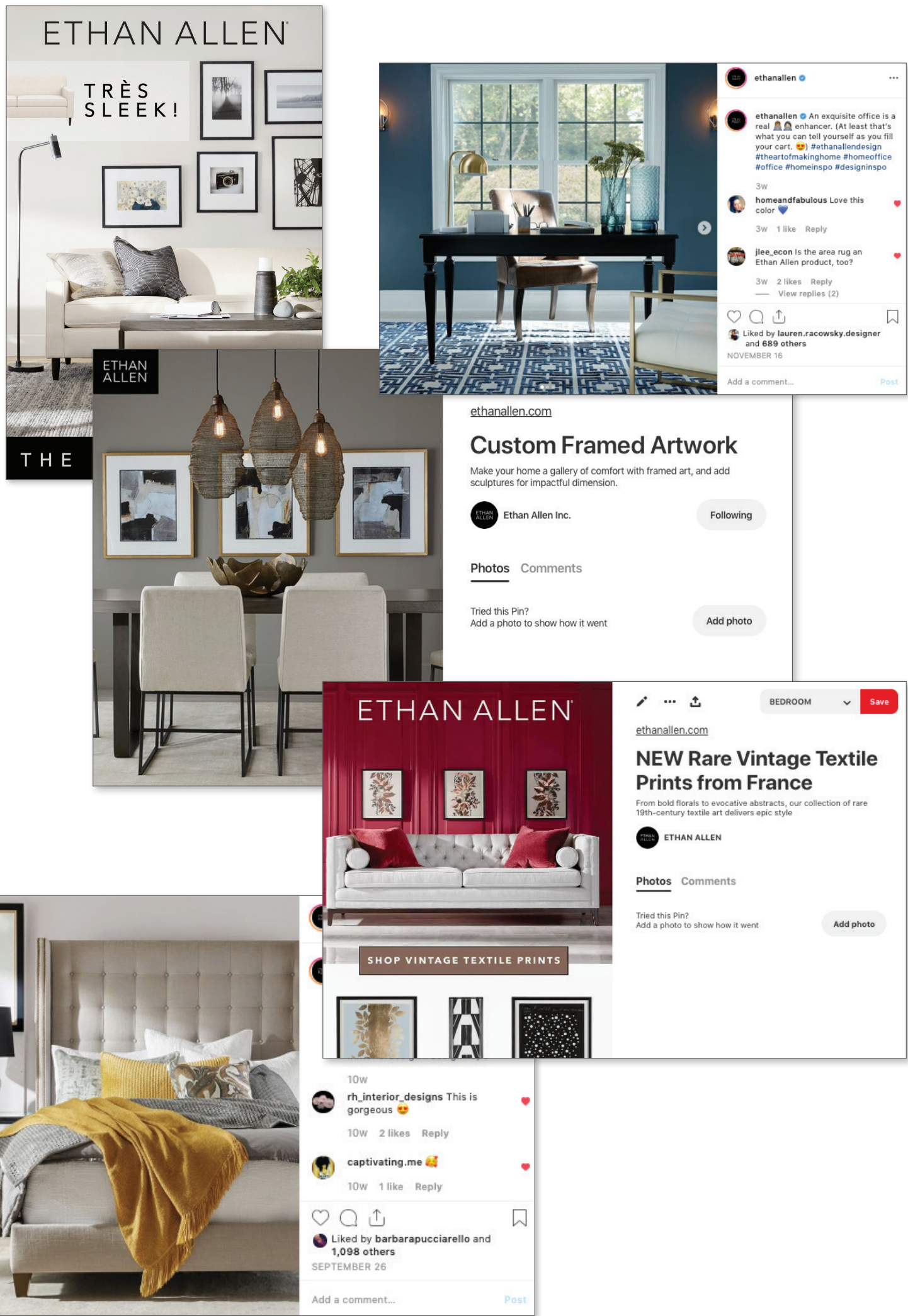




WORLD-CLASS MARKETING

An unbeatable selection of creative assets, from customizable templates to made-for-you materials.

The personal service of our marketing specialists, who will help you seize marketing opportunities from grassroots ground game to mass communication, plus, personal PR support.



MULTIPLE ONLINE TOUCHPOINTS...

that work 24/7 so you don't have to. Social media channels.

Email marketing. Targeted digital advertising.

A website that showcases everything you offer in your

Design Center—and more.

Deena Doherty

Design Consultant



About

Deena joined Ethan Allen in 2000 after earning a bachelor's degree in interior environmental design. In 2005, she was the recipient of Ethan Allen's two top awards: the National Circle of Excellence and Designer Circle of Excellence. Both were for her success and commitment to design excellence and superior service. In 2014, she was awarded the Ethan Allen Design Excellence Award. Deena is a member of the Interior Design Society (IDS).

Space planning is at the core of her designs, which ensures clients' spaces are not only beautiful but also functional and comfortable for years of enjoyment. Deena works alongside her clients to help them make the best informed decisions in every phase of the design process. Comfortable working across the entire spectrum of styles, she defines success by her clients' pure satisfaction after their projects are complete.



Contact

Have a design question?

Phone: 203.830.5301

Email: Deena.Doherty@ethanallen.com

I'm on 

Visit the Danbury Design Center

25 Lake Avenue Ext
Danbury, CT 06811
United States

GET DIRECTIONS



A DIGITAL DESIGNER TOOLKIT

Each designer will receive an online bio and portfolio

that they can use to showcase their skill.

Clients can contact them from our website or with

one tap from the EA inHome™ app.

ENDLESS KNOW-HOW

We equip you with materials for staff orientation and training,

as well as a constant stream of new information on our

EATV internal training hub. All of the tools that you need to succeed

are right at your fingertips.

A PARTNER YOU CAN COUNT ON

Among our retailers, you'll find families that have been in business with us for generations.

We don't disappear when the going gets tough.

Ethan Allen is about building something that lasts. We're committed to your success.



CALGARY, CANADA



TYSON'S CORNER, VA

OUR COMMITMENT TO YOU

- Product merchandising strategies designed for your unique market
- Display and installation guidance that will transform your showroom
- Assistance with store location and layouts that will maximize your sales
- Weekly dealer calls that allow you to interact with other dealers and provide feedback directly to our CEO

All with a no license fee arrangement that gives you all the benefits of the Ethan Allen name while ensuring that you maintain independence.

After all, you built this business.



ALBANY, NY



CORTE MADERA, CA



DISCOVER WHAT'S NEXT

If you've reached a turning point,
and you're ready for a new beginning—
or if you're just curious about how
the Ethan Allen name could change
the way you do business—
we'd love to talk to you.

Contact:

DAN GROW

Senior Vice President, Business Development

Office: 203.743.8311 Cell: 336.407.2442

dan.grow@ethanallen.com

ETHAN ALLEN IS BOTH
AN INTERIOR DESIGN COMPANY AND
A MANUFACTURER AND RETAILER
OF QUALITY HOME FURNISHINGS.

Our designers—1,500 in North America and 1,000 internationally—are based in our retail Design Centers, of which we have approximately 300 in the United States and abroad (144 operated by the company and 158 independently owned and operated). Our international headquarters is located at 25 Lake Avenue Extension, Danbury, CT 06811.

WHERE YOU CAN FIND US

Ethan Allen operates the following facilities in North America:

MANUFACTURING PLANTS

- Orleans, VT
- Beecher Falls, VT
- Maiden, NC
- Guanajuato, Mexico
- Cortes, Honduras

NATIONAL DISTRIBUTION CENTERS

- Atoka, OK
- Dublin, VA
- Old Fort, NC
- Maiden, NC

REGIONAL HOME DELIVERY SERVICE CENTERS

- | | | | | |
|-------------------|--------------------------------|-------------------|---------------------|-------------------------|
| • Akron, OH | • Bristol, PA | • Hagerstown, MD | • Newtown, CT | • The Colony, TX |
| • Albuquerque, NM | • Buffalo, NY | • Hayward, CA | • North Andover, MA | • Tualatin, OR |
| • Allentown, PA | • Calgary, Alberta, CAN | • Houston, TX | • Oakdale, MN | • Tucker, GA |
| • Amesbury, MA | • Calstadt, NJ | • Kent, WA | • Ormond Beach, FL | • Vaughan, Ontario, CAN |
| • Asheville, NC | • Centerville, OH | • Lenexa, KS | • Phoenix, AZ | • Victor, NY |
| • Aurora, CO | • Chester Springs, PA | • Linden, NJ | • Pomona, CA | • Virginia Beach, VA |
| • Baton Rouge, LA | • Columbia, SC | • Maiden, NC | • Pooler, GA | • Wausau, WI |
| • Bedford, NH | • Delta, British Columbia, CAN | • Margate, FL | • Redding, CA | • Wilmington, NC |
| • Belleville, MI | • Erlanger, KY | • Maryville, TN | • Reno, NV | • Worthington, OH |
| • Billings, MT | • Fort Walton Beach, FL | • Medina, OH | • Sandy, UT | • Youngstown, OH |
| • Boise, ID | • Grapevine, TX | • New Orleans, LA | • Sanford, FL | |
| • Brentwood, MO | | • Newburgh, NY | • Tampa, FL | |

We also operate retail Design Centers throughout North America, Europe, Asia, and the Middle East:

- | | | | |
|------------|---------------|----------------|------------------------|
| • Cambodia | • Kuwait | • Saudi Arabia | • Taiwan |
| • Canada | • Philippines | • South Korea | • United Arab Emirates |
| • China | • Qatar | • Thailand | • United States |
| • Jordan | • Romania | | |

ETHAN ALLEN®
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